

Beat the recession and prepare for recovery

Semta works with Employers to help improve performance through the development of critical skills – we can help to support your business right now.



Did you know that companies that invest in the skills of their staff are two and a half times more likely to survive tough times than those who don't?

Every business depends on the skills of its workforce to drive productivity and success which is why investing in training and development is important even during tough economic times.

Semta can help you to understand your business's skills needs and provide straight forward solutions to tackle them so you're better placed to survive the recession and ready to compete when the economy recovers. Semta can;

- ▶ provide you with expert advice on maximising your business performance through skills investment
- ▶ work with you to create a training plan which supports achievement of your business objectives
- ▶ assist you in finding funding for training and development
- ▶ help you utilise downtime more effectively by training your workforce
- ▶ recommend proven best practice learning techniques and Leadership and Management programmes to develop the skills of your managers
- ▶ help you implement business improvement tools and undertake programmes to improve productivity and competitiveness
- ▶ provide a range of training management services, which include planning and arranging delivery of all the training your business needs – we can also help you manage apprentices you may have difficulty supporting in the current climate
- ▶ direct you towards accredited qualifications that can be delivered in "bite-size chunks" which means that you can choose exactly which training your staff takes and decide on the best time to train to fit in with your business schedule
- ▶ identify quality assured training programmes

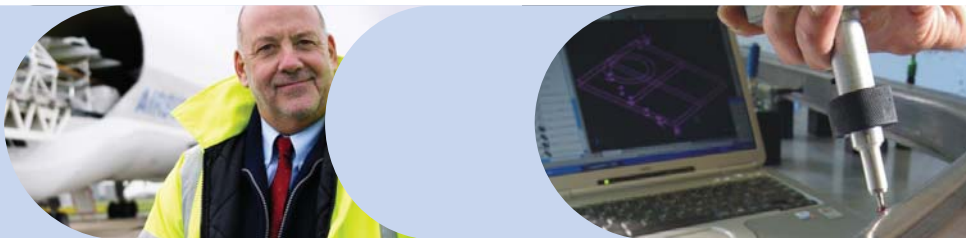
Semta is working with companies of all sizes right now, helping employers develop staff to ensure their business is well placed to beat the recession and prepare for recovery. Here are some practical examples of the work we have done.

Guttridge Limited – a specialist manufacturer of bulk solids handling machinery employing 100 people.

Semta worked with Guttridge on implementing lean manufacturing and training staff so that the company could improve performance and boost productivity and competitiveness. On completion of the project, the work of those employees who received training brought about annual savings of nearly £130,000.

Cooney Marine – a manufacturer of stainless steel equipment for the leisure marine industry employing 50 people.

Semta and Cooney Marine worked together to achieve business improvements through a better qualified workforce. Management and shopfloor staff received training which resulted in a number of improvements in quality, cost and delivery including a 123% improvement in delivery schedule achievement and a 139% rise in value added per person.





Contact Sema on:
Tel: 0845 643 9001
Email: customerservices@sema.org.uk

www.sema.org.uk

**Sema's sector experts work throughout England,
Scotland, Northern Ireland and Wales.**

England North - Lindsay Middleton

North East - Patrick Hore
Yorkshire & Humber - Lee Smith
North West - Susan Butters
East Midlands - Malcolm Healey
East of England - Elizabeth Lowe

England South - Christian Warden

West Midlands - Nic Erskine
South West - Brian Fowler
South East - Annette Corns/Rob Knowles
London - Tim Mahoney

Scotland - Brian Humphrey

Highlands & Islands - Moyna Kennedy
Scotland East - James Lynch
Scotland West - Stewart McKinlay

Northern Ireland - David Hatton

Wales - Bill Peaper

Mid & North - Ken Toop
South - Ian Smith